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Markets + Marketing + Strategy

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Summer Special

This month, our shorter summer issue, without the Main News and Trends sections, and a shorter version of Market Intelligence. The September issue will revert to the regular publishing pattern.

Travel still growing!

A few companies report declines (fewer airline seats sold, lower hotel occupancy, etc). Some visitor arrivals fall (France, Singapore). Yet the World Tourism Organisation shows 5% arrivals growth. Eh?

All sub-regions posted growth over the first few months, see table. Some destinations reported double-digit growths including China, India, Turkey, US. But the declines included significant destinations - Australia, Canada, France, Italy.

Comments on table:

- That 5.0% world growth was below the 6.3% in the same 2007 period, but not by much. Likewise for Asia Pacific and its sub regions.
- Only the Americas was above 2007 growth, due to fast US growth, which is still related to the 9/11 aberration, although the decline in the value of the US dollar is helping this year.
- Three of the top five destinations in Europe are in trouble France, Italy, UK. Unfortunately, the UK's NTO will not be able to claim its funding cut is causing poor results because of results in France and Italy.

Germany is still doing well. And so is Spain - in absolute numbers.

- As we have remarked, elsewhere and in this issue, in these days of high fuel surcharges what we call the FSS* Australia may be in trouble. Is its slight decline the first sign?
- Outside the region, Japan is doing well the opposite of its

Growth in visitor arrivals, %

2009 2007

Source	2008	2007
Europe	2.3	5.8
Northern	1.1	3.8
UK	0.1	2.6
Western	2.2	3.8
France	-1.2	4.2
Germany	5.1	9.6
Southern	3.8	8.3
Italy	-2.2	7.2
Spain	3.5	1.3
Americas	7.6	3.8
North	7.9	3.9
US	15.3	9.1
Caribbean	5.1	-2.2
Asia Pacific	6.9	8.6
Australia	-0.1	3.6
China	5.1	9.6
Hong Kong	5.6	3.2
India	11.9	12.0
Japan	10.3	11.3
Singapore	5.1	4.1
Thailand*	5.0	5.8
World	5.0	6.3
Notes: Most for J	an-Apr.	*Estimat

Notes: Most for Jan-Apr. *Estimate by Travel Business Analyst. Source: World Tourism Organization, Travel Business Analyst. poor outbound totals.

The WTO...

- adds that 5% growth is one point above the longterm trend,
- in March forecast that "growth will not stop" in 2008. Now it offers an equally-imprecise comment "WTO maintains a cautiously-positive forecast" for 2008.

*FSS. Fuel-surcharge-syndrome. Where the fuel-surcharge, particularly on longhaul routes, starts to affect traveller patterns. This could provoke more intra-regional and less inter-regional travel. Cancelling a Europe-Australia trip on Emirates, and flying Germany-Tunisia instead, or even cancelling a trip this year. See other report.

Travel agency world

- Locations. Agency locations in Europe fell fractionally in 2007, see Table 1, although they are still above numbers in 1995 and 2000. In 2002, locations overtook those of a still-declining US. If the US experience is repeated in Europe, then 10,000 of its 30,000 agencies will close over the next 4/5 years, and 15,000 over 10 years.
- Sales. Europe may look strong, with 18% sales growth in 2007, but this is almost entirely due to the strength of the Euro (in which currency most travel in Europe is sold).
- Productivity. Average sales per agency in Europe were US\$1.5mn per agency in 1995. Over 10 years later in 2007, the figure had moved US\$2.8mn; however, most of this

Regional percentage share of IATA BSP travel agencies, 2007

Locations			
Europe	49.7	(37.9)	
US	28.7	(47.7)	
Asia Pacific	21.6	(14.5)	

Sales			
Europe	37.1	(29.7)	
US	34.0	(48.0)	
Asia Pacific	28.9	(22.3)	
N /C	/	 (2000)	- d

Notes/Source: (Figures in brackets are for 2000), then see main table.

contd on p2

contd from p1

is a currency-exchange factor.

Again, that is well below coun terparts in the US and Asia Pacific - which is a special case. Results there 10 years ago were primarily a reflection of results in Japan – which had been 20-times world

Table 1

IATA BSP 1	travel a	agenc	y pro	file
Market	2007	+/-,%	2000	1995
Locations,x10	00			
Europe	31.7	-0.2	31.0	23.4
US‡	18.3	-12.2	38.9	45.2
Asia Pacific	13.8	0.2	11.8	6.3
World	63.7	-3.9	81.6	74.9
Net sales,US\$	bn*			
Europe	87.1	18.2	51.7	37.3
US‡	79.9	2.6	83.5	61.2
Asia Pacific	67.9	22.2	38.7	29.1
World	234.8	13.4	174.0	127.6
Sales/agency,	US\$mn*			
Europe	2.8	28.3	1.7	1.5
US‡	4.4	36.7	2.2	1.3
Asia Pacific	4.9	38.0	3.3	4.2
World	3.7	33.0	2.1	1.6

Notes: See text. 'World' is the total of the three regions shown; major market excluded with this formula is Canada, which recorded a 6% drop in agency numbers in 2007, to 2820, but a 5% increase in revenue to US\$7.8bn. IATA = International Air Transport Association, BSP = Billing & Settlement Plan. *Quoted in US\$. Source: IATA BSP, ‡Airlines Reporting Corporation.

FSS hits travel

The fuel surcharge on a Europe-Australia flight, which has just about reached US\$1000, will provoke what we call the FSS (fuel-surcharge-syndrome). Other longhaul routes will also be affected, of course and longhaul more than shorthaul because the amount of the surcharge is so much larger.

FSS will weaken discretionary travel over Europe-Australia routes. Surely a visible number of would-be travellers will say "we do not need to go now; let's wait to see if the surcharge falls". Imagine what that

will do to the travel destinations that have many longhaul visitors.

Apart from the destinations, what will FSS do to airlines? Timing looks wrong for Emirates and Qantas, due to get their first A380s this summer, but actually it may help them. Even if the original plan was to augment frequencies, this may (should?) change, and they should replace two B747 flights with one A380.

There is another threat, to those in-the-middle airlines like Emirates, Etihad, and Qatar. Their businessplan was based on attracting transitting longhaul travellers. If that market segment is under threat, then surely the potential of those airlines must fall?

Milestones

• Mergers may be one of the few survival options for airlines. British Airways has just bought French airline L'Avion and is talking merger (again) with Iberia.

A failing LA cost almost nothing; BA paid US\$106mn (at US\$1 to €0.64) which included US\$52mn of cash in LA's business, and two B757 aircraft. In effect, BA is buying out a competitor.

Talks with IB started end-July. A progress announcement can be expected this month.

• Direct China-Taiwan flights started last month.

Planned routes:

-Air China, Beijing-Taipei, Shanghai-Taipei.

-China Airlines (with subsidiary Mandarin Airlines), Kaoshiung/Taichung/Taipei to Beijing/Guangzhou/Nanjing/Shanghai/Xiamen.

-China Eastern Airlines, Nanjing/Shanghai-Taipei.

-Eva Air (with subsidiary Uni Air), Kaohsiung/Taipei-Beijing/Guangzhou/Shanghai, Taipei-Xiamen.

-Shanghai Airlines, Shanghai-Taipei.

-TransAsia Airways, Kaoshiung/ Taipei-Guangzhou/Shanghai.

-Others not finalised - China Southern, Hainan, Xiamen.



An occasional column/section/report on the travel business and the environment

Not green

• 7/10. Richard Branson, of Virgin, plans a 20-villa resort on Mosquito island in the Caribbean.

It will be powered by wind turbines and solar panels - but no air conditioners will be installed - with food from an organic orchard, and beach buggies powered by biofuels.

He claims this will be the world's most environmentally-friendly resort. We will wait and see (but currently believe Six Senses is doing more, on one of its Maldives resorts).

But we note that some food (such as meat) will be imported, and there are no indications yet on how Branson's building materials - most of which would be imported - would fit his 'most-EF' claim.

• 3/10. PhoCusWright, which usually studies online travel, has produced a report on the environment.

It says the cruise lines have done most, including the following. However, without applying these against each cruise ship, it is not much more than a 'wish-list':

- -On-board plant to recycle 100% of solid waste products, and on-board waste-water treatment plant.
- -GPS to prevent crews dropping anchors on sea beds and coral.
- -On-board desalinisation units.
- -Salt-water on-board swimming pools, to avoid chemicals such as chlorine. (We believe this will be dropped because of consumer resistance.)
- -LED lighting (which uses 50% less energy and reduces carbon footprint by 70%).
- -Washing machines that use sound waves and less water (40L versus 230L).
- -Use of only biodegradable cleaning supplies on board.
- -Reducing fuel consumption and air emissions by using 'shore-power' ships plug into a power source where they are docked, which allows them to turn off their engines and reduce air emissions by 30%.

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Aircraft orders

Special

Aircraft orders

Airbus and Boeing, the two main aircraft manufacturers, are close in terms of sales.

Airbus, the troubled multi-national part-state-owned company based in France, has a backlog of 3655 aircraft, company with 3645 for US-based Boeing.

Airbus is slightly ahead this year, with orders for 435 aircraft, compared with 414 at Boeing.

In terms of models, current figures indicate that Airbus has not run away with the giant jet market. It has orders for 192 of its doubledeck A380 - which probably loses money Airbus for each one sold. Yet Boeing's B747 still has 119 orders.

And for the future aircraft, Boeing's B787 (the Dreamliner) has nearly 900 orders, well ahead of the near-400 for the A350 from Airbus.

Boeing is also ahead in the A320/B737-series - although that comparison is not quite fair as Boeing had a 20-year start. In fact, given that, the Airbus total of 3500 is good.

All clait olders			
Manufacturer/model	Ordered	Delivered	Backlog
Airbus			
A300/310	821	816	5
A318/319/320/321	6161	3504	2657
A330	943	542	401
A340	389	352	37
A350	367	0	367
A380	192	4	188
Total	8873	5218	3655
2008	435	201	na
Boeing			
B737	7972	5750	2222
B747	1523	1404	119
B767	1011	963	48
B777	1080	720	360
B787	896	0	896
Total	12482	8837	3645
2008	414	195	na
Source: Avmark.			

Low-fare-airline traffic, 1 Regular-airline traffic*, 2008 2007/8 May 08 YTD Airline Airline SS,x1000 +/-,% RPK,mn +/-,% SS,x1000 +/-,% ASK,mn +/-,% RPK,mn +/-,% SF +/-,pts 0.9 68084 3.1 77.4 -2.1 May 08 Air France 4341 25 10870 4.3 20296 5.8 52700 Air Berlin YTD Europe†‡ 4593 2.5 3727 3.9 16043 -0.2 18848 2.4 12412 0.5 65.9 -1.2 SS.x1000 2717 10790 Alitalia 1652 -22.0 2480 -20.9 8232 -15.3 18772 -9.5 12650 -15.7 67.4 -4.9 Growth,% 6.0 NA Austrian 847 6.9 1501 10.1 3704 3.5 8985 -9.2 6589 -9.9 73.3 -0.5 SF.% 78.8 NA BMI 825 5.1 911 29.2 3768 5.8 6509 39.5 3968 30.2 61.0 -4.4 **British AW** 2819 -0.5 9243 -0.6 12778 -4.4 61846 -0.2 44122 -2.1 71.3 -1.4 YTD Easviet+GB-E Mav 08 1782 -0 1 4.6 -73 9418 62.1 -0.9 1848 5965 -2.65852 -39 SS.x1000 3878 17169 Europe‡ Brussels 479 -3.8 657 2.8 2162 17.6 4886 26.0 2982 18.1 61.0 -4.0 Growth.% 6.0-E NA Czech 450 12.5 538 4.8 1814 4.6 3533 2156 -2.1 61.0 -1.4 80.1 NA 0.1 SF,% -5.1 1273 6494 Finnair 553 6.5 2790 -1.6 9606 19.6 12.5 67.6 -4.2 Iberia 2041 -8.4 4536 5.9 9786 -7.8 27471 1.5 21771 1.3 79.3 -0.1 Ryanair YTD Mav 08 KLM 2073 4.2 6506 5.3 9323 2.2 38023 6.2 30372 4.0 79.9 -1.7 SS,x1000 5063 21796 I OT-Polish 358 -6.5 602 -6.1 1594 -0.63533 1.1 2428 -19 68 7 -2 1 Growth.% 22.1 NΑ Lufthansa 4945 3.3 11251 4.8 22249 5.7 64696 5.6 50350 5.4 77.8 -0.1 SF.% 79.0 NA 4919 3-E 3800 5-E 17185 6-E 19169 12905 6-E 67.3 4.4 Europet‡ 6-E -7.9 2397 Olympic 453 569 -6.91987 -6.7 3972 -4.7-6.360.3 -1.1 SAS 2373 5.6 2606 11.8 10749 6.2 16101 9.7 11436 9.4 71.0 -0.2 899 -4.3 893 0.9 3831 5581 66.0 1.0 SS.x1000 YTD 1.1 3683 5.2 May 08 Spanair 3.6 14011 1166 15 4 2379 16.6 5254 12.6 10956 12.1 78.2 0.2 708 2908 Swiss 11.8 Germanwings TAP 783 21.0 1839 19.9 3361 20.7 12983 31.7 8341 20.5 64.3 -6.0 +/-,% -1.7NA Turkish 1896 16.8 2764 15.5 8025 15.3 16615 10.6 12073 14.9 72.7 2.7 Norwegian 612 2850 Virgin A'tic 458 4.8 3288 5.5 2318 4.5 22650 4.8 16862 4.8 74.4 0.0 +/-,% 8.9 NA Sky Europe 333 1402 6414 AF+KL 3.0 17376 4.7 29619 1.3 106107 5.9 83072 78.3 -1.9 +/-.% 9.8 NA 3.4 LH+LX 6111 5.4 13629 6.7 27503 7.0 78707 61306 6.5 77.9 -0.1 8137 37299 6.6 Southwest SK+JK 3277 2.6 3499 8.8 14580 4.8 21682 8.0 15119 8.3 69.7 0.2 +/-.% 4.0 NA

Notes: See Master Notes this page. SS and SF for low-fare-airlines includes free tickets and no-shows. E = TBA estimate, pts = points. *Domestic and international. †Includes KLM for AF and Swiss for LH. ‡Includes (national) domestic, including Switzerland for LH. Source: airlines, Association of European Airlines, Travel Business Analyst.

Master Notes: AL = Airline, ASK = available-seat km, AW = Airways, CH = Switzerland, DE = Germany, E = TBA estimate, ES = Spain, FR = France, GB = UK, IT = Italy, J-D = January-December, LF = load factor, NA = not available, na = not applicable, NL = Netherlands, P = provisional, Pax = passenger, RPK = revenue-passenger km, Q = quarter (of year), SE = Sweden, SF = seat factor, SS = seats sold, YTD = year-to-date.

ltem	Europe, AE	A								
	Jan 08	Growth,%	Feb 08	Growth,%	Mar 08	Growth,%	Apr 08	Growth,%	YTD	Growth,%
SS,mn	17.8	4.3	17.6	8.0	20.8	4.3	21.2	1.9	77.5	4.5
ASKs,mn	76,041	5.0	71,908	9.2	78,205	4.4	78,788	4.8	305,031	5.7
RPKs,mn	55,167	3.2	51,456	6.4	60,618	3.7	59,577	1.2	226,906	3.5
Pax LF,%	72.5	-1.2	71.6	-1.9	77.5	-0.5	75.6	-2.7	74.4	-1.5
	US,BTS									
	Jan 08	Growth,%	Feb 08	Growth,%	Mar 08	Growth,%	Apr 08	Growth,%	YTD	Growth,%
SS,mn	7.8	4.6	7.1	8.7	8.7	5.7	7.8	0.6	31.5	5.0
ASKs,mn	42,506	5.2	38,968	3.5	43,383	3.5	42,649	4.3	168,249	5.6
RPKs,mn	32,152	6.1	28,264	8.4	35,319	5.7	32,702	3.3	128,858	6.1
Pax LF,%	75.6	0.7	72.5	0.3	81.4	1.7	76.7	-0.8	76.6	0.3
	Asia Pacif	ic,AAPA								
	Jan 08	Growth,%	Feb 08	Growth,%	Mar 08	Growth,%	Apr 08	Growth,%	YTD	Growth,%
SS,mn	12.4	4.4	11.6	4.7	12.6	2.6	11.8	1.3	48.4	3.3
ASKs,mn	67,737	2.8	62,914	5.7	67,453	2.9	65,284	3.3	263,388	3.7
RPKs,mn	53,296	4.3	47,917	5.7	52,658	2.4	49,049	2.1	202,920	3.6
Pax LF,%	78.7	1.5	76.2	0.0	78.1	-0.5	75.1	-1.2	77.0	-0.1

Airport	Month	Month	Growth,%	YTD	Growth,%	Airport	Month	Month	Growth,%	YTD	Growth,%
Amsterdam	Mar	3,747	1.2	10,108	1.8	Rome*,x2	Mar	3,093	2.5	8,175	4.5
Barcelona*	Mar	2,624	2.8	6,945	3.2	FCO	Mar	2,684	5.7	7,066	7.2
Berlin*,x3	Mar	1,696	5.2	4,621	10.3	Zurich*	Mar	1,811	9.6	4,882	10.2
TXL	Mar	1,167	8.7	3,226	17.4						
Brussels*	Mar	1,480	11.3	3,949	15.2	Europe total*	Mar	113,546	5.3	304,368	6.3
Copenhagen*	Mar	1,791	0.7	4,914	5.6	intl	Mar	79,745	7.6	210,211	7.8
Frankfurt*,x2	Mar	4,727	-0.6	13,000	2.6						
FRA	Mar	4,438	-0.2	12,248	3.6	Europe's 'lov	v-fare' a	irportst	,x1000		
intl	Mar	3,861	1.4	10,589	4.3	Airport	Month	Month	Growth,%	YTD	Growth,%
London,x5	Mar	11,360	2.5	30,536	1.9	Berlin Schonefeld*	Mar	504	-0.2	1,323	-2.2
LHR*	May	5,645	0.6	26,511	-0.3	Cologne*	Mar	739	-7.3	2,046	-2.1
intl	May	5,170	0.9	24,255	-0.1	Frankfurt Hahn*	Mar	289	-7.0	752	-10.8
LGW*	May	3,046	1.1	13,065	2.9	Dublin*	Mar	1,962	9.4	5,153	8.1
Madrid*	Mar	4,551	6.5	12,362	9.3	Geneva*	Mar	1,287	15.9	3,321	12.1
Milan*,x3	Mar	3,324	4.8	9,082	5.7	London					
MXP	Mar	1,964	3.7	5,399	4.8	LTN*	Mar	840	10.3	2,205	9.2
Moscow*,x2	Mar	3,168	23.0	8,773	22.6	STN	Mar	1,824	-0.3	4,820	-4.3
Paris*,x3	Mar	7,442	2.8	20,250	3.0	Milan Bergamo*	Mar	541	17.2	1,416	15.6
CDG*	Mar	4,973	3.3	13,544	3.7	Rome Ciampino*	Mar	410	-14.2	1,109	-9.8
intl	Mar	4,566	3.7	12,384	4.0	Paris Beauvais*	Mar	213	28.0	560	24.7
ORY*	Mar	2,257	-0.1	6,147	-0.1	LFA total‡	Mar	8,610	4.8	22,706	3.3

Notes: *Domestic and international; marked when international-only. †Airports with sizeable portion of LFA traffic (some are also in main city counts). ‡Of those listed here. Source: Airports Council International, except for Amsterdam and BAA London (LHR LGW STN).

From/to	Francet				German	ıy			UK				US‡			
	May	+/-*	YTD	+/-*	Apr	+/-*	YTD	+/-*	Apr	+/-*	YTD	+/-*	0ct	+/-*	YTD	+/-*
To/from	08	%	08	%	08	%	80	%	08	%	80	%	07	%	07	%
Belgium	5	43.0	20	12.4	131	19.0	468	8.2	125	-3.4	481	-4.1	82	42.7	663	NA
France	na	na	na	na	616	-3.3	2207	-0.2	956	-2.6	3555	-1.4	520	-1.0	5016	-1.1
Germany	412	0.2	1866	-1.6	na	na	na	na	906	-6.7	3480	-0.9	874	15.2	7928	12.0
Ireland	68	6.1	313	4.5	122	-5.0	439	-2.5	1006	-3.1	3934	4.3	232	13.5	2026	NA
Italy	562	9.6	2430	10.0	952	-4.3	3084	1.1	862	-6.4	3027	-1.5	292	15.0	2353	2.6
Netherlands	104	5.0	468	5.5	233	5.5	833	4.1	675	-8.3	2840	-1.7	425	24.7	3769	17.7
Spain	582	8.7	2493	7.3	1689	-7.3	5832	0.5	2628	0.3	8718	3.2	193	18.1	1564	5.9
Switzerland	143	-2.7	736	-5.2	484	14.7	1786	10.8	462	2.5	2319	11.5	131	5.6	1186	0.0
UK	373	-2.2	1804	-2.1	897	-6.7	3443	-1.0	na	na	na	na	1541	12.1	14164	1.1
US	571	4.3	2306	1.9	788	0.7	2874	7.2	1541	-1.3	5333	0.5	na	na	na	na
Total	7442†	2.8†	20250†	3.0†	11233	0.4	40542	4.7	14872	-0.7	55177	2.9	10582	11.2	105785	3.1

Notes: *Over same period, year earlier. †(Two) Paris airports only; total is Mar and YT-Mar. ‡Estimates for incoming totals Apr 06; exact data NA. Source: Aeroports de Paris, Statistisches Bundesamt, Civil Aviation Authority, Department of Transportation.

Company	Market	Price. lo	cal curren	cv*		Growtl	nt.%	Country	Jan	Departures	Growth	
,				May 08	Jun 08		market	country	thru:	x1000	%	Source:
Airlines								Austria	Dec	8,745	17.1	Eurostat
Air France	Paris	18.4	24.1	17.2	15.2	-11.3	-11.6	71	Mar‡	2,120	-6.9	Eurostat
Alitalia‡	Milan	1.03	0.79	0.49	0.45	-9.0	-11.2	Belgium	Dec	6,648	-13.8	Eurostat
British Airways	London	334	310	233	215	-7.4	-7.1	•		•		
Easyjet	London	381	614	301	270	-10.4	-7.1	Denmark	Dec	5,895	16.4	Eurostat
Iberia	Madrid	2.29	3.00	2.11	1.52	-28.0	-11.4	Finland	Mar‡	2,356	19.5	Eurostat
Lufthansa	Frankfurt	12.6	18.2	16.7	13.7	-17.8	-9.6	France	Dec†	84,224	3.9	Eurostat
Ryanair	Dublin	8.30	4.63	2.70	2.80	3.7	-14.7		Dec	83,136	-1.3	Eurostat
11-4-1-								Germany	Dec	105,431	-1.4	Eurostat
Hotels	ъ.	46.0	F 4 7	40.4	42.4	43.5	44.6		Dec	74,500	-2.0	ETM
Accor	Paris	46.9	54.7	49.1	42.4	-13.5	-11.6	Ireland	Dec	4,790	11.4	Eurostat
InterContinental	London	840	884	832	673	-19.1	-7.1 7.5	Italy	Dect	40.057	7.9	Eurostat
Marriott	New York	33.5	34.2	33.0	26.7	-19.0	-7.5	Netherlands		18,385	1.9	Eurostat
Sol Melia	Madrid	11.0	10.4	8.40	6.61	-21.3	-11.4		Mar‡	2,580	7.9	Eurostat
Others								Norway		•		
Avis Europe	London	72.8	40.5	25.0	20.5	-18.0	-7.1	Poland	Dec	17,808	7.8	Eurostat
Carnival	New York	53.5	44.5	40.0	33.3	-16.9	-7.5	Portugal	Dec	3,663	-6.9	Eurostat
EADS	Paris	32.0	21.8	15.0	12.0	-19.8	-11.6	Spain	Dect	38,394	61.6	Eurostat
Expedia	New York	NA	31.6	24.3	18.4	-24.2	-7.5	Sweden	Dec 01	10,500	1.0	WTO
Fraport	Frankfurt	44.9	53.9	42.9	43.1	0.6	-9.6	Switzerland	Dec 00	12,351	4.5	WTO
Kuoni	Zurich	557	590	557	481	-13.7	-7.4	UK	Dec	68,413	3.0	NTO
Thomas Cook	London	NA	277	248	234	-5.5	-7.1		Dec	61,821	-6.9	Eurostat
TUI	Frankfurt	17.8	19.1	17.0	14.7	-13.5	-9.6	Notes: *2006 i		otherwise. †2005.		

Notes: See Master Notes, page 3. *Euro in Euro countries (in table includes FR, DE, IE, IT, ES). †Latest Monitor (figures often do not tally one year to next), NTO = national tourist month over month earlier. ‡Reissue means not all prices comparable. Source: respective stock markets. office, Ot = Other. Source: See column.

7 Spend	ing on	forei	gn trav	el by	resid	ents
Source	Jan-	+/-,%	US\$bn	Jan*-	US\$bn	+/-,%
Austria	Dec‡	0.8	9.7	Dec	9.6	1.8
Belgium	Sep‡	-0.6	17.1	Dec	17.2	14.8
Czech R	Sep‡	16.3	3.1	Dec	2.7	3.9
Denmark	Sep‡	4.9	7.3	Dec	7.0	6.2
Finland	Sep‡	5.5	3.6	Dec	3.4	10.7
France	na	na	na	Dec	31.2	1.2
	Aprt	-0.4	36.6	Dec‡	36.7	7.8
Germany	na	na	na	Dec	74.8	-0.3
	Aprt	2.7	85.1	Dec‡	82.9	2.7
Greece	Oct‡	5.4	3.2	Dec	3.0	-2.6
Hungary	Sep‡	28.0	3.3	Dec	2.6	-10.9
Ireland	Sep‡	15.4	7.8	Dec	6.8	11.3
Italy	na	na	na	Dec	23.1	2.2
	Mart	5.3	28.7	Dec‡	27.3	8.4
Luxembourg	Sep‡	5.3	3.3	Dec	3.1	3.9
Netherlands	Sep‡	1.7	17.4	Dec	17.1	4.6
Norway	Dec‡	10.5	13.5	Dec	12.2	12.0
Poland	Sep‡	1.8	5.8	Dec	5.7	26.4
Portugal	Oct‡	9.1	3.6	Dec	3.3	7.0
Russia	Sep‡	22.4	23.0	Dec	18.8	5.6
Spain	Sep‡	8.0	18.0	Dec	16.7	9.4
Sweden	Sep‡	10.5	12.7	Dec	11.5	5.4
Switzerland	Dec‡	5.5	10.4	Dec	9.9	12.0
Turkey	Nov‡	18.0	3.2	Dec	2.7	-4.5
UK	na	na	na	Dec	62.6	3.7
	Mart	9.9	79.5	Dec‡	72.3	5.4

Notes: Growth may not tally with previous figure shown. *2006 unless stated otherwise. †2008. ‡2007. Source: WTO.

Notes: †2008 or ‡2007, full year, based on YTD growth rate shown.

8 Internet booking	s/sales of selected	comp	oanies/	marke	ts
Company/description	(same)	Period	Number	Previous	Source
Travelport	revenue	Q1 08	\$666m	0%	company
Galileo	revenue	Q1 08	\$412m	-1%	T'lport
GTA	revenue	Q1 08	\$74m	30%	T'lport
Worldspan	revenue	Q1 08	\$180m	-14%	T'lport
Galileo	segments sold	Q1 08	73m	-3%	T'lport
GTA	transaction value	Q1 08	\$391m	20%	T'lport
Worldspan	segments sold	Q1 08	36m	-19%	T'lport
Orbitz	bookings	Q1 08	\$2.9b	0%	company
	air bookings	Q1 08	\$2.1b	-1%	company
	non-air bookings	Q1 08	\$804m	3%	company
	non-US bookings	Q1 08	\$488m	41%	company
	net revenue	Q1 08	\$219m	3%	company
	net air revenue	Q1 08	\$95m	-4%	company
	net non-air revenue	Q1 08	\$124m	10%	company
	net non-US revenue	Q1 08	\$51m	11%	company
China	online	2007	\$364m	65%	R&M
	online	2010	\$781m	626m '8	R&M
US travel agencies	online sales share	2009	21%	NA	PCW
Groups & meetings,US	online bookings	2008	\$39b	NA	PCW
Groups & meetings,US	online bookings share	2008	41%	NA	PCW
Outbound travel,world	Internet usage	2008	33%	NA	IPK
Outbound travel, Americas	Internet usage	2008	29%	NA	IPK
Easy Voyage	online sales	2008	\$18m	\$12m	T Hebdo
Groups/meetings US	online travel	2008	\$39b	NA	PCW
Notes: See Master Notes, page	3, and Net Value. All \$s are U	JS\$s. Sou	rce: variou	IS.	

ocation	Occupa	ncy,%			Average	room rate,				Revpar,			
					local	US\$*				US\$*			
	2008		2007		2008	2008		2007		2008		2007	
	Mth	YTD	Mth	YTD	YTD	Mth	YTD	Mth	YTD	Mth	YTD	Mth	YTD
msterdam-all	82.3	71.4	78.5	69.9	195.13	333.95	291.80	274.61	224.21	274.69	208.48	215.60	156.7
U-4	84.6	72.0	78.1	69.9	147.97	237.58	221.28	211.61	177.14	200.99	159.22	165.22	123.9
5-star	84.3	74.3	87.0	73.4	222.78	380.65	333.15	305.12	265.64	320.99	247.66	265.59	194.9
Berlin-all	77.7	65.6	76.2	66.9	158.36	267.07	236.81	213.89	189.89	207.49	155.39	163.01	127.0
L-4	77.3	67.2	80.3	67.5	120.70	206.62	180.50	154.74	138.03	159.68	121.38	124.28	93.18
U-4	77.8	65.2	74.6	66.7	169.43	284.17	253.37	239.28	209.59	221.10	165.08	178.44	139.7
Brussels	74.5	71.5	73.4	67.5	141.42	211.68	211.49	162.39	158.48	157.63	151.11	119.25	106.9
Copenhagen	82.7	74.2	75.4	63.2	1077.26	251.37	216.03	197.73	173.38	207.97	160.19	149.02	109.5
rankfurt-all	58.4	64.7	66.0	64.7	134.97	177.53	201.84	155.77	177.92	103.72	130.57	102.87	115.0
L-4	47.9	53.2	57.7	57.4	107.84	151.55	161.26	134.54	142.02	72.66	85.74	77.69	81.50
U-4	59.9	66.3	67.4	66.3	138.10	180.53	206.51	158.72	184.76	108.19	137.02	106.95	122.4
Geneva	74.7	66.1	69.1	65.8	377.78	381.17	352.54	284.93	261.22	284.65	233.07	196.89	171.7
ondon-all	80.9	77.1	83.5	81.0	171.45	346.31	338.83	326.60	311.38	280.26	261.20	272.86	252.0
L-4	87.1	83.8	86.7	83.5	104.40	214.81	206.33	202.13	193.93	187.16	172.88	175.24	162.0
U-4	74.4	71.1	79.2	78.2	207.36	411.74	409.81	414.24	366.13	306.23	291.18	328.08	286.2
5-star	79.6	73.8	81.5	82.0	274.52	565.45	542.54	651.68	603.28	450.28	400.58	530.85	494.5
LHR AP	87.1	86.4	89.8	85.0	73.26	144.26	144.78	138.03	136.96	125.61	125.13	123.91	116.3
Madrid	81.1	69.9	77.4	67.8	216.59	368.50	323.90	301.36	248.81	298.91	226.57	233.40	168.8
Moscow	73.5	73.4	80.0	75.1	8840.83	419.68	364.36	350.43	319.18	308.36	267.38	280.42	239.8
Paris-all	79.0	73.5	77.0	70.7	212.49	329.81	317.77	284.57	248.66	260.49	233.58	219.18	175.8
U-4	83.9	78.7	80.6	71.8	165.32	261.93	247.23	216.41	212.91	219.85	194.49	174.35	152.8
5-star	77.5	70.2	75.9	72.1	304.08	463.70	454.74	426.88	373.87	359.17	319.01	324.09	269.6
CDG AP	64.5	63.8	62.6	62.1	128.08	177.27	191.53	157.05	171.26	114.25	122.18	98.34	106.3
Rome	82.9	66.6	88.1	64.5	202.00	359.39	302.08	356.69	260.17	298.00	201.32	314.12	167.8
'urich	79.8	77.1	81.2	75.7	248.50	220.07	231.90	172.10	174.16	175.58	178.77	139.76	131.8
All Europe	77.3	70.9	77.2	69.4	na	305.54	282.45	256.76	228.95	238.15	200.63	200.53	160.2
thers†‡													
os Angeles	73.5	72.7	74.3	74.5	128.98	127.97	128.98	122.14	122.23	94.11	93.77	90.80	91.09
/liami	73.2	79.0	71.3	77.6	188.55	154.41	188.55	144.46	185.21	113.04	148.98	103.00	143.7
lew York	86.9	80.2	86.2	80.1	258.11	285.95	258.11	268.99	239.72	248.42	207.00	231.91	192.0
S	63.3	60.1	64.9	61.4	107.78	106.95	107.78	103.14	103.17	67.69	64.75	66.97	63.37
eijing	68.4	67.1	75.5	70.7	1101.82	165.12	153.78	143.42	134.39	113.02	103.20	108.33	95.07
ydney	80.2	82.5	77.1	81.4	268.24	227.89	240.56	199.11	201.57	182.82	198.51	153.50	164.0
okyo	74.7	77.1	77.4	78.1	15576	199.46	145.97	172.38	174.71	149.08	112.54	133.43	136.4

Notes: See Master Notes, page 3. Not all categories are shown every month; all categories available at low additional cost. Source: *Travel Business Analyst Europe, †Smith Travel Research, ‡Travel Business Analyst Asia Pacific.

MARKET INTELLIGENCE

Country	Locations	Growth %	Net sale US\$mn*		%Per agency US\$mn*	Growth %	
Austria	228	-1.7	1345	15.0	5.90	17.0	
Balkans	70	169.2	32	3475	0.46	1228	
Belgium‡	619	0.0	2244	19.4	3.63	19.4	
Bulgaria	177	1.7	213	29.1	1.20	26.9	
Croatia	88	0.0	137	25.2	1.56	25.2	
Cyprus	148	-0.7	357	19.8	2.41	20.6	
Czech R‡	222	-6.3	636	26.2	2.87	34.8	
Finland	241	2.1	1398	20.9	5.80	18.4	
France	3,633	0.0	12846	17.3	3.54	17.3	
Germany	4,179	0.0	12967	17.9	3.10	17.9	
Greece	965	-2.4	1622	20.5	1.68	23.5	
Hungary	261	-1.9	375	26.7	1.44	29.2	
reland	360	0.0	777	17.2	2.16	17.2	
taly‡	4,687	-6.0	7624	13.9	1.63	21.2	
Malta	76	0.0	74	3.6	0.98	3.6	
Netherlands	405	-7.1	3561	20.9	8.79	30.2	
Nordics‡	1,443	0.0	7318	22.5	5.07	22.5	
Poland	381	-3.8	771	30.1	2.02	35.2	
Portugal	863	0.0	1184	12.9	1.37	12.9	
Romania‡	279	-3.8	505	67.3	1.81	73.9	
Russia	200	334.8	100	3263.3	0.50	673.6	
Serbia	164	0.6	153	44.4	0.94	43.6	
Slovenia	48	0.0	104	33.1	2.17	33.1	
Spain‡	8,024	0.7	7795	18.6	0.97	17.8	
Switzerland‡	852	0.6	2986	14.8	3.50	14.1	
Turkey	448	3.9	974	26.5	2.17	21.7	
Ukraine	291	27.6	327	188.7	1.12	126.2	
JK	2,339	0.0	18655	14.6	7.98	14.6	
Europe	31,691	-0.2	87,080	18.2	2.75	28.3	
US	18,261	-12.2	79,885	2.6	4.37	36.7	
Asia Pacific	13,781	0.2	67,874	22.2	4.93	38.0	
World	63,733	-3.9	234,839	13.4	3.68	33.0	

Notes: See Master Notes, page 3. World; regions listed here. IATA = International Air Transport Association. *Quoted in US\$. †Under the IATA billings and settlement plan. ‡Additional countries, in order of listing: Luxembourg, Slovakia, San Marino, (3) Baltics, Moldava, Andorra, Liechtenstein. Source: IATA, Airlines Reporting Corporation.

12 Eurotunnel traffic											
Item,x1000	Oct-	Growth	Jan-	Growth	Apr-	Growth	Jan-	Growth			
	Dec 07	%	Mar 08	%	Jun 08	%	Jun 08	3 %			
Cars	527	6.7	454	10.9	539	-1.3	993	3.9			
Buses	16	-2.1	14	7.3	20	2.7	34	4.5			
Seats sold*	2117	4.4	2175	21.3	2454	15.7	4629	18.3			

12 Economi	e indicatore	of major mar	kats in Furana	2006

			_					
	GNP/GD	P	Retail sales	Consum	er pricest	Wages/earnings‡		
Country	1 year	3 mths*	1 year	1 year	year ago	1 year	year ago	
France	2.1 Q1	2.6	-0.8 Mar	3.0	1.3 Apr	2.8	3.0 Q1	
Germany	1.8 Q1	6.1	0.7 May	2.4	2.1 Apr	1.6	-0.1 Apr	
Italy	0.2 Q1	1.6	-1.0 Feb	3.6	1.5 May	2.8	2.5 Apr	
Netherlands	3.1 Q1	1.0	-1.9 Apr	2.3	1.8 May	3.5	1.9 Jun	
Spain	2.7 Q1	1.2	-5.3 Mar	4.7	2.3 May	3.7	3.7 Q4	
Switzerland	3.1 Q1	1.3	2.4 Apr	2.6	0.2 Feb	1.6	1.2 '07	
UK	2.5 Q1	1.6	4.2 Apr	3.0	2.8 Apr	4.0	4.4 Mar	
Euroland	2.2 Q1	3.2	0.2 May	3.3	1.9 Apr	3.3	2.3 Q1	
Others								
Japan	1.0 Q1	3.3	-1.4 May	1.2	-0.1 Mar	1.0	0.3 May	
US	2.5 Q1	0.6	1.3 May	4.0	2.8 Mar	3.4	4.1 Jun	
						_		

Notes: All figures are percentage changes, at annual rate. *Average of latest 3 months compared with average of previous 3 months, at annual rate. †Figures not seasonally adjusted. ‡Germany, hourly wages; Japan and UK, monthly earnings; USA, hourly earnings. Source: The Economist.

14 Visito	r sper	ding i	n Europ	e des	tinati	ons	
Destination	Jan-	+/-,%	US\$bn	Jan-	US\$bn	+/-,%	
Austria	Dec‡	4.0	17.3	Dec	16.6	3.1	
Belgium	Sep‡	-1.4	10.1	Dec	10.2	2.6	
Bulgaria	Sep‡	11.2	2.9	Dec	Dec 2.6		
Croatia	Dec‡	7.3	8.5	Dec	7.9	7.3	
Cyprus	Sep‡	5.9	2.5	Dec	2.4	1.8	
Czech R	Sep‡	7.5	5.4	Dec	5.0	1.1	
Denmark	Sep‡	3.5	5.5	Dec	5.3	4.9	
Estonia	Dec‡	-7.8	0.9	Dec	1.0	4.5	
Finland	Sep‡	10.3	2.6	Dec	2.4	6.9	
France	na	na	na	Dec	46.3	4.3	
	Aprt	-0.6	53.9	Dec‡	54.2	7.2	
Germany	Aprt	1.8	36.7	Dec‡	36.0	0.6	
Greece	Sep‡	1.7	14.5	Dec	14.3	2.9	
Hungary	Sep‡	4.1	4.7	Dec	4.5	4.8	
Iceland	Sep‡	24.7	0.6	Dec	0.4	20.7	
Ireland	Sep‡	3.4	5.4	Dec	5.2	9.5	
Italy	na	na	na	Dec	38.1	6.7	
	Mart	3.2	44.0	Dec‡	42.7	2.5	
Latvia	Sep‡	26.1	0.6	Dec	0.5	44.8	
Lithuania	Sep‡	9.8	1.1	Dec	1.0	11.8	
Luxemb'g	Sep‡	2.6	3.7	Dec	3.6	-0.8	
Malta	Sep‡	9.6	0.8	Dec	8.0	-0.7	
Netherl'ds	Sep‡	7.7	12.4	Dec	11.5	8.9	
Norway	Sep‡	6.5	4.0	Dec	3.8	7.1	
Poland	Sep‡	28.7	9.3	Dec	7.2	10.7	
Portugal	Sep‡	11.1	9.3	Dec	8.3	7.3	
Romania	Dec‡	3.3	1.3	Dec	1.3	21.4	
Russia	Sep‡	23.5	8.7	Dec	7.0	26.3	
Slovakia	Sep‡	10.9	1.7	Dec	1.5	19.8	
Slovenia	Dec‡	13.6	2.0	Dec	1.8	3.3	
Spain	na	na	na	Dec	51.1	5.6	
	Mart	5.0	60.7	Dec‡	57.8	3.6	
Sweden	Sep‡	25.1	11.4	Dec	9.1	21.1	
Switzerl'd	Dec‡	6.4	11.3	Dec	10.6	6.3	
Turkey	Sep‡	8.8	18.3	Dec	16.9	-7.2	
UK	na	na	na	Dec	33.5	7.8	
	Mart	-1.5	37.1	Dec‡	37.6	2.7	
Ukraine	Dec‡	31.9	4.6	Dec	3.5	11.5	

Notes: See Master Notes, page 3. Growth may not tally with previous figure shown. *2006 unless stated otherwise. †2008. ‡2007. Source: WTO.

Notes: †2008 and ‡2007, full year, based on YTD growth rate shown.

15 Visitor arrivals in Europe destinations

Internation	al arriv	/als				
Destination	Jan-	Growth	Arrivals	Source	Stay	PVPD
		%	x1000		days	US\$-C
Andorra	Dec	-1.7	2,377	WTO	2.93	NA
Austria	Dect	1.5	20,261	WTO	5.2-F	142.90
	Aug	1.5	20,565	WTO	5.2-F	156.17
Belgium	Sep	1.1	7,072	WTO	7.0-E	231.39
Bulgaria	Sep	1.7	5,246	WTO	2.8-F	48.39
Croatia	Nov	7.5	9,308	WTO	5.0-E	182.47
Cyprus	Dec	0.6	2,415	WTO	11.0	59.13
Czech R	Sep	2.2	6,577	WTO	2.8-F	48.39
Denmark	Nov	-0.2	NA	WTO	3.60	1928-V
Estonia	Sep	-3.8	1,866	WTO	5.40	28.31
Finland	Sep	6.7	3,601	WTO	5.86	62.92
France	Dec	3.8	81,900	WTO	7.16-F	77.69
	Apr‡	-1.2	80,917	WTO	7.16-F	79.23
Germany	Dec	3.9	24,420	WTO	7-F	194.05
	Apr‡	5.1	25,665	WTO	6.0-E	224.53

continued on page 8

Notes: *On Eurostar. Source: Eurotunnel.

continued from page 7

15 Visitor arrivals in Europe destinations

Internation	International arrivals						International arrivals						
Destination	Jan-	Growth	Arrivals	Source	Stay	PVPD	Destination	Jan-	Growth	Arrivals	Source	Stay	PVPD
Hungary	Sep	-10.6	8,278	WTO	3.41-F	15.19	Switzerland	Nov	7.0	8,413	WTO	3.8-F	200.17
Iceland	Sep	11.2	1,080	WTO	2.8	267.56	Turkey	Dect	-6.7	18,916	WTO	8.0	83.83
Ireland	Nov	4.7	8,377	WTO	11.0-F	39.06		Dec	17.6	22,245	WTO	8.0	111.68
Italy	Dec	6.3	43,654	WTO	4.36-F	178.42	UK	Dec	0.1	30,677	WTO	10.1	69.41
	Mar‡	-2.2	42,694	WTO	4.36-F	196.89		Apr‡	0.1	30,708	WTO	10.1	110.11
Latvia	Dec	12.1	1,357	WTO	5-E	61.11							
Liechtensteir	1 Nov	6.4	59	WTO	2.10	NA	Europe	Dect	4.3	460,750	WTO	5-E	na
Lithuania	Sep	10.8	2,415	WTO	6.00	15.93		Dec	4.1	475,627	WTO	5-E	na
Malta	Dec	10.6	1,243	WTO	8.40	52.70							
Netherlands	0ct	3.1	11,072	WTO	3.67-F	221.99	Internation	al arrivals					
Norway	Oct	1.9	4,020	WTO	7-E	445-V	City/region	Period	Number	Growth,%	Stay, days	Comment	Source
Poland	Sep	5.9	16,626	WTO	4.7	56.32	Balearics	2007	10.2m	1.2	NA	none	NTO
Portugal	Sep	10.0	12,410	NTO	7.0	70.73	Berlin	2006	2.32m	18.7	2.6	none	CTO
Romania	Nov	12.9	1,558	WTO	3.20-F	21.16	London	2006	15.6m	12.3	6.5	none	CTO
Russia	Sep	1.1	20,421	WTO	3.67-F	221.99	Paris	J-Sep 7	6.62m	5.6	NA	hotels	CTO
Serbia	Nov	49.1	699	WTO	4-E	NA							
Slovakia	Sep	2.1	1,646	WTO	3.60	4.17	Domestic ar	rivals					
Slovenia	Dec	8.2	1,750	WTO	3.12	4.84	Destination	Period	Number	Growth,%	Stay,days	Comment	Source
Spain	Dec	1.7	59,193	WTO	12.7	38.16	London	2006	10.96m	2.4	2.2	none	СТО
	May‡	3.5	61,265	WTO	12.7	68.78	Spain	J-Sep 07	119.7m	8.5	NA	trips	NTO

Notes: See Master Notes, page 3. WTO changes data, so its data should always be considered provisional. Growth may not tally with previous figure shown. *2007 unless stated otherwise. †2006. ‡2008. B = Bednights. H = Nights at hotels. Source: NTO = national tourist office (or equivalent), Ot = Other, WTO = World Tourism Organization.

Notes: See Master Notes, page 3.. Latest figures; ‡full year at YTD growth rate. E = Travel Business Analyst estimate (some based on statistically-incompatible measures), PVPD = per visitor per day. C = Quoted in US\$. F = In hotels. V = Per visitor. Source: As 'Source' above.

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